

ISCTE BUSINESS SCHOOL
PROVISIONAL LIST OF COURSES IN ENGLISH IN 2019-2020 (Exchange students)

When choosing the courses, please be aware of the following:

- Due to the high number of offered courses, some of them may overlap. The students should not choose overlapping subjects, as all scheduled classes are mandatory.
- There is a limited number of students accepted per course.
- Only when justified, are students allowed to sign up for courses amounting to more than 30 ECTS credits.

Code	Semester	Course	ECTS	Degree	Group(s) in English
Level: Undergraduate (open to students at all levels)					
L1805	2nd sem	Marketing Management	6	BSc Management	Gai; Gai.2
L0643	2nd sem	Management Accounting I (prerequisite: at least one semester accounting course)	6	BSc Management	GAi
L5023	2nd sem	Optimization	6	BSc Management	GAi
L5025	2nd sem	Fundamentals of Finance	6	BSc Management	GAi
L1526	2nd sem	Operations Management II	6	BSc Industrial Management and Logistics	GILB1
L0639	2nd sem	Financial Accounting II (note: this is an upper-intermediate course, which requires basic knowledge of accounting)	6	BSc Management	GBi
L0646	2nd sem	Investments	6	BSc Management	GBi
L0120	2nd sem	Statistics II (group I)	6	BSc Management	GBi
02729	2nd sem	Taxation for Non-Residents	6	BSc Management	GBi
02730	2nd sem	Business Law	6	BSc Management	GBi
L5321	2nd sem	Portuguese History and Culture	6	Exchange students only	CI-IBS1, CI-IBS2
Level: Advanced (open to students at the master level or advanced undergraduate)					
L1901	2nd sem	Human Resources Management	6	BSc Management	GCi
L0543	2nd sem	International Human Resources Management	6	BSc HRM	GRHC1
L5035	2nd sem	Final Project in Management (pre-requisites: previous knowledge of Marketing, Strategic Management, Accounting, Finance, Statistics and Operations Research)	12	BSc Management	GCi
L0558	2nd sem	Comparative International Management	6	BSc Management	GCi
L7001	2nd sem	Management in International Organizations	6	Exchange students only	CI-IBS1, CI-IBS2
03214	2nd sem	Fraud and Forensic Accounting	6	BSc Management	Gci
L0109	2nd sem	Forecasting Methods	6	BSc Management	GCi
L5323	2nd sem	Modeling in Marketing Research	6	BSc Management	GCi
L1814	2nd sem	Marketing Services	6	BSc Management	GCi
L6047	2nd sem	Financial Modelling and Business Plan	6	BSc Management	GCi
3215	2nd sem	Applied Corporate Finance	6	Exchange students only	CI-IBS1
01109	1st sem	Environmental and Natural Resource Economics	6	BSc Economics	EC1, EC2
L0272	2nd sem	Macroeconomics II	6	BSc Economics	EB1, EB2
02837	2nd sem	Health Economics	6	BSc Economics	EC1, EC2
L6054	2nd sem	Game Theory and Economic Applications	6	BSc Economics	EC1, EC2

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Code	Semester	Course	ECTS	Degree	Group(s) in English
Level: Master (open for the students at Master level)					
M2609	2nd sem	Supply Chain Management	6	MSc Mng. of Services and Technology	MGSTA1
03217	2nd sem	Technology Management	6	MSc Mng. of Services and Technology	MGSTA1
M8521	2nd sem	Operations Management in Service	6	MSc Mng. of Services and Technology	MGSTA1
00746	2nd sem	Project Management Laboratory (elective)	6	MSc Mng. of Services and Technology	MGSTA1
00744	2nd sem	Management Information Systems and Erps (elective)	6	MSc Mng. of Services and Technology	MGSTA1
02439	2nd sem	Management Policies for Sustainability (elective)	6	MSc Mng. of Services and Technology	MGSTA1
M2420	2nd sem	Corporate Valuation	6	MSc Finance	MFA1
M9125	2nd sem	Strategic Management and Control	6	MSc Business Administration (BSc in non-business background)	MGEA1; MGEA2
M1628	2nd sem	Logistics and Operation Management	6	MSc Business Administration (BSc in non-business background)	MGEA1; MGEA2
M1629	2nd sem	Corporate Finance	6	MSc Business Administration (BSc in non-business background)	MGEA1; MGEA2
02669	2nd sem	Managerial Accounting	6	MSc Business Administration (BSc in non-business background)	MGEA1; MGEA2
M0633	2nd sem	Negotiation and Conflict Management (elective)	3	MSc Business Administration (BSc in non-business background)	MGEA1; MGEA2
M5407	2nd sem	Strategic Human Resource Management	6	MSc Management	MGA3;MGA4
M8545	2nd sem	Logistics and Supply Chain Management	6	MSc Management	MGA3;MGA4
M8646	2nd sem	Relationship Marketing	6	MSc Marketing	MMA1; MMA2
M8534	2nd sem	Innovation and Creativity in Marketing	6	MSc Marketing	MMA1; MMA2
01814	2nd sem	New Trends in Marketing	3	MSc Marketing	MMA1; MMA2
M8473	2nd sem	Sales Team Management and Negotiation	3	MSc Marketing	MMA1; MMA2
03364	1st sem	Digital and Social Media Marketing	6	MSc Marketing	MMA1; MMA2
02888	2nd sem	HRM Research: Quantitative Data Analysis	6	MSc in HRM & Organizational Consultancy (some background in Statistics required)	MGRHCOA1; 2
02879	2nd sem	Human Resource Attraction, Selection and Development	6	MSc in HRM & Organizational Consultancy (some background in Statistics required)	MGRHCOA2
02889	2nd sem	Human Resource Analytics and Internal Auditing	6	MSc in HRM & Organizational Consultancy (some background in Statistics required)	MGRHCOA2
02890	2nd sem	Regulation and Labour Markets	6	MSc in HRM & Organizational Consultancy (some background in Statistics required)	MGRHCOA2
02880	2nd sem	Consulting and Diagnosis Techniques	6	MSc in HRM & Organizational Consultancy (some background in Statistics required)	MGRHCOA1
02893	2nd sem	Organizational Intervention Techniques	6	MSc in HRM & Organizational Consultancy (some background in Statistics required)	MGRHCOA1
M8656	2nd sem	History of Economic Thought	6	MSc Economics	MEA1
03422	2nd sem	Econometric Methods II	6	MSc Economics	MEA1
Electives					
M4214	2nd sem	International Finance (elective)	6	MSc Finance	MFA1
M3507	2nd sem	Forecasting Methods (elective)	6	MSc Finance	MFA1
01917	2nd sem	Corporate Finance Strategy (elective)	6	MSc Finance	MFA1
00563	2nd sem	Risk Management (elective)	6	MSc Finance	MFA1
M8139	2nd sem	Portfolio Management (elective)	6	MSc Finance	MFA1
03179	2nd sem	Real Options (elective)	6	MSc Finance	MFA1
M8506	2nd sem	Tools of Marketing Communication (elective)	6	MSc Marketing	MMA1; MMA2
01924	2nd sem	Business and Brand Strategy (elective)	6	MSc Marketing	MMA1; MMA2
01656	2nd sem	Brand Expression and Identity (elective)	6	MSc Marketing	MMA1; MMA2
03254	2nd sem	Digital Marketing (elective)	6	MSc Management	MGA3;MGA4
M8486	2nd sem	Management Consulting (elective)	6	MSc Management	MGA3;MGA4
M1631	2nd sem	Entrepreneurship and Venture Creation (elective)	6	MSc in HRM & Organizational Consultancy	MGRHCOA1
M8497	2nd sem	New Product Development (elective)	6	MSc Mng. of Services and Technology	MGSTA1
02148	2nd sem	Topics in Industrial Economics (elective)	6	MSc Economics	MEA1
01928	2nd sem	Monetary Theory and Policy (elective)	6	MSc Economics	MEA1